

Katina Farrell, CDRE®

Homes By Katina LLC

9200 E Mineral Ave. Suite 100 Centennial, CO 80112

katina@homesbykatina.com

720-295-8848

Brokers License: ER.040018032

CURRICULUM VITAE

Katina Farrell is a Certified Divorce Real Estate Expert® (**CDRE®**), a Certified Divorce Specialist (CDS), and a recognized expert across Colorado in the practice of real estate within the context of family law cases. A licensed Realtor® for the last 25 years, Mrs. Farrell continues to receive extensive training in handling real estate sales in divorce matters. Mrs. Farrell received her certification as a CDRE® from the Illumni Institute and is the Director of the Leadership Council within the CDRE program. She is also a speaker in the Illumni Speakers Bureau, where she educates family law attorneys on real estate matters that affect their clients, including strategies to protect equity in the home, often the family's biggest asset, and mitigating conflict throughout the real estate process.

Mrs. Farrell's extensive knowledge and training enable her to provide objective and neutral expert opinions in both low- and high-conflict divorce cases. She has been appointed as a court expert, offering valuable insights and guidance in numerous divorce proceedings. Mrs. Farrell is a skilled negotiator and communicator, adept at working as a neutral third party to achieve fair and equitable outcomes for all parties involved.

PROFESSIONAL BACKGROUND

Realtor | Managing Broker | Owner

Homes By Katina at Metro Brokers

2016 - 2025

Realtor

Re/Max | Coldwell Banker

2000 - 2016

Katina Farrell, CDRE®

CERTIFICATIONS AND TRAINING

Certified Divorce Real Estate Expert® (CDRE®)

2020 - 2025

The Illumni Institute CDRE® Director Leadership Council

The Illumni Institute | Coach | Illumni Speakers Bureau

- Anatomy of Divorce
- Introduction to Divorce Court
- The Psychology of Neutrality and Bias
- The Ethics of CDREs
- Qualifying as an Expert
- The CDRE Listing Model
- The Landscape of Divorce Finance
- How to Sell a House in Conflict
- CDRE Fair Market Valuations

40-Hour Basic Mediation & Conflict Management Training

2023

Phoenix Strategies

- Mediation training teaches skills to improve communication, negotiations, empathy, patience, and conflict resolution.
- This training focused on facilitating communication between two parties and forming a favorable outcome for everyone involved.

Pricing Strategy Advisor (PSA)

2019 & 2023

Advanced Collaborative Law

2022

Colorado Collaborative Divorce Professionals

Introduction to Collaborative Law

2022

Colorado Collaborative Divorce Professionals

Certified Divorce Specialist (CDS)

2021

National Association of Divorce Professionals

- A CDS is equipped with valuable divorce-specific information and a customized skillset to work with and collaborate on low and high-conflict divorce cases.
- This divorce training program provides the tools to overcome obstacles with divorcing clients and improve the experience for all parties involved.

Katina Farrell, CDRE®

Senior Real Estate Specialist (SRES)

2019

National Association of Realtors

- The designation is for Realtors® who cater to senior Americans when selling, buying, relocating, or refinancing residential and investment properties.

Certified Luxury Home Marketing Specialist - Million Dollar Guild (CLHMS)

2017

Institute for Luxury Home Marketing

- Million Dollar Guild members perform in the top 10% of their residential markets and have successfully demonstrated their expertise in the luxury home and estate markets.

Certified Residential Specialist (CRS)

2002

National Association of Realtors

- This certification is awarded to those with advanced training and proven outstanding achievement in residential real estate.

CONTINUING EDUCATION

- Ethics Course 2023
- Colorado Annual Update 2023
- ABC's of Real Estate Statistics 2023
- Pricing Strategies, Mastering the CMA 2023
- Beyond Contract Competency 2023
- Working with the HyperConnected Client 2022
- Shifting Market Seller Strategies 2022
- Colorado Annual Update 2022

SKILLS

Negotiation | Patience | Empathy | Neutrality | Conflict Management

Katina Farrell, CDRE®

CASE STUDIES

Hired Gun or Neutral - All about FMV's	2024
Kickout Orders, Protective Orders & Foreclosure, Oh My	2024
How To Navigate Nesting Clients Selling the Marital Home	2024
Foreclosure, Personal Property & Remarriage	2024
Preparing Stagers, Closers, and Affiliates for Divorce Listings	2024
Extradition, Attempted Murder, and Bail Bonds	2023
Attorney Comms: Appointed vs Not Appointed	2023
The Perils of Pro Se/Pro Per Clients	2023
Holt v. Brock: The Court-Appointed Realtor	2022
How to Use Tactical Empathy	2022
Seller in Possession	2022
Divorce Equity Buyouts	2022
The Perils of One Party on Title	2022
Clerk Signature and Deeds	2022
Collaborative Process in Divorce: The Niche within a Niche	2022
Navigating Through A High Conflict Pro Per Case	2022
Introduction to Divorce Court	2022

ATTORNEY CONTINUING EDUCATION COURSES

Mortgages, Buy-Outs & Alternative Financing Solutions	2024
Protecting High Profiles Clients in Family Court	2024
The New Rules, Fee Structures & Trends in Real Estate	2024
Protecting High-Profile Clients in Family Court	2024
Seven Tips for Defeating a Narcissist in Family Court	2023
Gray Divorce: Tips and Best Practices in Family Law	2023
Alcohol Use Disorder Protecting the Child's Best Interests	2023
Cross-Examining the Hostile Witness: Your Inner Chatter	2023
Orders, Terms, and Practices that Sink Your Client's Equity	2023
The Weaponization of Technology and Social Media in Family Law Cases	2023
Strategies to Prevent Costly Tax Surprises in Divorce	2022
NFTs in Family Law	2022
The Case for Forgiveness	2022
Divorce Equity Buyouts	2022
A Lawyer's Guide to Financial Asset Search and Discovery	2022
Navigating the Crossroads of Bankruptcy and Family Law	2022
Calming Upset Clients and Others with EAR Statements	2022

Katina Farrell, CDRE®

TEACHING EXPERIENCE

Orders, Terms, and Practices That Can Sink Your Client's Equity (CLE)	2024 - 2025
Real Property Matters in Divorce (CLE)	2022 - 2025

AWARDS

Re/Max Hall of Fame	2012
Re/Max 100% Club	2003 - 2011

VOLUNTEER WORK

Arapahoe County Mock Trial	2024
Douglas/Elbert County High School Mock Trial	2022 - 2024
Food Bank of The Rockies	2017 - 2025
Habitat for Humanity	2014 - 2025
CBA State High School Mock Trial	2023
Family Crisis and Outreach Center	2014 - 2020
Homes for Our Troops	2013 - 2014

MEMBERSHIPS YEARS ACTIVE

Colorado Association of Realtors (CAR)	25 Years
National Association of Realtors (NAR)	25 Years
Residential Real Estate Council (RRC)	22 Years
South Metro Denver Association of Realtors (SMDRA)	15 Years
Institute for Luxury Home Marketing (Million Dollar Guild Member)	8 Years
Colorado Collaborative Divorce Professionals	5 Years
Colorado Bar Association	5 Years
Colorado Women's Bar Association	5 Years
Douglas County Bar Association	5 Years
Arapahoe County Bar Association	5 Years
Illumni Speakers Bureau	4 Years

Katina Farrell, CDRE®



Certificate of Completion

This is to certify that

Katina Farrell

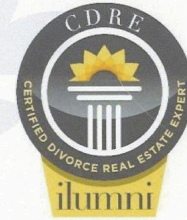
has successfully completed the CDRE™ Master Course, including 40 hours of divorce real estate education and comprehensive exam.

MASTER COURSE COMPLETION

as of May 8, 2020

Laurel Starks

Laurel Starks
Founder
Divorce Real Estate Institute



Katina Farrell, CDRE®

THE INSTITUTE FOR LUXURY HOME MARKETING

certifies that

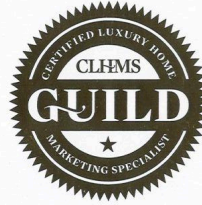
Katina Farrell

completed the Luxury Home Marketing training on

5/5/2017

and has earned the Certified Luxury Home Marketing Specialist™ designation for superior performance, achieved GUILD™ recognition for sales at or above one million dollars, and is a Member of The Institute for Luxury Home Marketing through

4/30/2024



Kathleen Bibbins
Kathleen Bibbins, General Manager

INSTITUTE for
LUXURY HOME
MARKETING®
By Colibri Real Estate